

*This listing of claims will replace all prior versions, and listings, of claims in the application:*

**Listing of Claims:**

**Claim 1 (Canceled).**

**Claim 2 (Currently Amended):** An electronic quotation system that makes a quote of a product specified by a client, said electronic quotation system comprising:

a product information storage module that stores product information of the specified product, which is updated appropriately;

a product quote preparation module that prepares a product quote, based on the product information of the specified product, in response to receipt of a quotation request of the specified product;

a valid period setting module that sets a valid period of the product quote;

a product quote transmission module that sends a window, which includes the product quote, an order option selection element selected by the client to order a specification of the product quote, and an update option selection element selected by the client to update the specification of the product quote after expiration of the valid period, to a sender of the quotation request in such a manner that the order option selection element is enabled as selectable when the product quote is in the valid period and the order option selection element is disabled as unselectable while the update option selection element is enabled as selectable when the valid period of the product quote has expired;

an update quote preparation module that, in response to receipt of an update request of the product quote by selection of the update option selection element in the window after expiration of the valid period, prepares an update quote based on the product information of the specified product; and

an update quote transmission module that sends an updated window including the update quote, in place of the product quote, to the sender of the quotation request.

**Claim 3 (Original):** An electronic quotation system in accordance with claim 2, said electronic quotation system further comprising:

a delivery date specification module that specifies a delivery date of the specified product, based on the product information of the specified product,

wherein said product quote preparation module prepares the product quote including the delivery date of the specified product, which is specified by said delivery date

specification module, in response to receipt of the quotation request of the specified product, and

said update quote preparation module prepares the update quote including an updated delivery date of the specified product, which is updated by said delivery date specification module, in response to receipt of the update request of the product quote.

**Claim 4 (Original):** An electronic quotation system in accordance with claim 2, said electronic quotation system further comprising:

a stock check module that reads a current status of a stock with respect to the specified product from said product information storage module to check the stock; and

a substitute product retrieval module that retrieves one or multiple substitute products, which are substitutable for the specified product, from said product information storage module,

wherein said update quote preparation module, when said stock check module determines that there is no stock of the specified product in response to the update request of the product quote, creates a list of the one or multiple substitute products, which are retrieved by said substitute product retrieval module as the substitutable for the specified product, instead of preparing the update quote, and

said update quote transmission module sends the window that includes the list of the one or multiple substitute products, instead of the product quote, to the sender of the quotation request.

**Claim 5 (Original):** An electronic quotation system in accordance with claim 4, wherein the quotation request of the specified product includes specification of at least one component of the specified product,

said stock check module reads a current status of a stock with respect to the at least one specified component of the specified product from said product information storage module to check the stock,

said substitute product retrieval module retrieves one or multiple substitute components, which are substitutable for the at least one specified component of the specified product, from said product information storage module,

when said stock check module determines that there is no stock of the at least one specified component of the specified product in response to the update request of the product

quote, said update quote preparation module creates a list of the one or multiple substitute components, which are retrieved by said substitute product retrieval module as the substitutable for the at least one specified component of the specified product, instead of preparing the update quote, and

said update quote transmission module sends the window that includes the list of the one or multiple substitute components, instead of the at least one specified component of the specified product, to the sender of the quotation request.

**Claim 6 (Original):** An electronic quotation system in accordance with claim 2, said electronic quotation system further comprising:

a stock check module that reads a current status of a stock with respect to the specified product from said product information storage module to check the stock; and

a substitute product retrieval module that retrieves one or multiple substitute products, which are substitutable for the specified product, from said product information storage module,

wherein said update quote preparation module, when said stock check module determines that there is no stock of the specified product in response to the update request of the product quote, prepares a substitute product quote, based on product information on the one or multiple substitute products, which are retrieved by said substitute product retrieval module as the substitutable for the specified product, instead of preparing the update quote, and

said update quote transmission module sends the window that includes the substitute product quote, instead of the product quote, to the sender of the quotation request.

**Claim 7 (Original):** An electronic quotation system in accordance with claim 6, wherein the quotation request of the specified product includes specification of at least one component of the specified product,

said stock check module reads a current status of a stock with respect to the at least one specified component of the specified product from said product information storage module to check the stock,

said substitute product retrieval module retrieves one or multiple substitute components, which are substitutable for the at least one specified component of the specified product, from said product information storage module, and

said update quote preparation module, when said stock check module determines that there is no stock of the at least one specified component of the specified product in response to the update request of the product quote, prepares a substitute product quote, based on product information on the one or multiple substitute components, which are retrieved by said substitute product retrieval module as the substitutable for the at least one specified component of the specified product, instead of preparing the update quote.

**Claim 8 (Currently Amended):** An electronic quotation system in accordance with claim ~~4~~ 2, wherein the quotation request of the specified product includes specification of at least one component of the specified product.

**Claim 9 (Currently Amended):** An electronic quotation system in accordance with claim ~~4~~ 2, wherein said product quote transmission module sends a specific program, in addition to the window, to the sender of the quotation request, said specific program causing a computer at the sender of the quotation request to execute a function of enabling the order option selection element as selectable when the product quote is still in the valid period and disabling the order option selection element as unselectable when the valid period of the product quote has expired.

**Claim 10 (Currently Amended):** An electronic quotation system in accordance with claim ~~4~~ 2, said electronic quotation system further comprising:

a valid period judgment module that performs judgment of the valid period of the product quote at regular intervals or at irregular intervals, after transmission of the product quote by said product quote transmission module,

wherein said product quote transmission module sends the window including an enabled state of the order option selection element to the sender of the quotation request when a result of the judgment by said valid period judgment module shows that the product quote is still in the valid period, while sending the window including a disabled state of the order option selection element to the sender of the quotation request when a result of the judgment by said valid period judgment module shows that the valid period of the product quote has already expired.

**Claim 11 (Canceled).**

**Claim 12 (Currently Amended):** An electronic quotation method that causes a computer to make a quote of a product specified by a client by utilizing a product information storage module that stores product information of the specified product, which is updated appropriately, said electronic quotation method comprising the steps of:

- (a) causing the computer to prepare a product quote, based on the product information of the specified product, in response to receipt of a quotation request of the specified product;
- (b) causing the computer to set a valid period of the product quote;
- (c) causing the computer to send a window, which includes the product quote, an order option selection element selected by the client to order a specification of the product quote, and an update option selection element selected by the client to update the specification of the product quote after expiration of the valid period, to a sender of the quotation request in such a manner that the order option selection element is enabled as selectable when the product quote is in the valid period and the order option selection element is disabled as unselectable while the update option selection element is enabled as selectable when the valid period of the product quote has expired;
- (d) causing the computer, in response to receipt of an update request of the product quote by selection of the update option selection element in the window after expiration of the valid period, to prepare an update quote based on the product information of the specified product; and
- (e) causing the computer to send an updated window including the update quote, in place of the product quote, to the sender of the quotation request.

**Claim 13 (Original):** An electronic quotation method in accordance with claim 12, wherein step (d) causes the computer, in response to receipt of an update request of the product quote by selection of the update option selection element in the window after expiration of the valid period, to prepare an update quote including a delivery date based on the product information of the specified product.

**Claim 14 (Original):** An electronic quotation method in accordance with claim 12, wherein said step (d), in response to receipt of an update request of the product quote, reads a current status of a stock with respect to the specified product from said product information storage module, retrieves one or multiple substitute products, which are substitutable for the specified product, from said product information storage module when it is determined that there is no

stock of the specified product, and creates a list of the one or multiple substitute products, instead of preparing the update quote, and

said step (e) sends the window including the list of the one or multiple substitute products, instead of the product quote, to the sender of the quotation request.

**Claim 15 (Original):** An electronic quotation method in accordance with claim 14, wherein the quotation request of the specified product includes specification of at least one component of the specified product,

said step (d), in response to receipt of an update request of the product quote, reads a current status of a stock with respect to the at least one specified component of the specified product from said product information storage module, retrieves one or multiple substitute components, which are substitutable for the at least one specified component of the specified product, from said product information storage module when it is determined that there is no stock of the at least one specified component of the specified product, and creates a list of the one or multiple substitute components, instead of preparing the update quote, and

said step (e) sends the window including the list of the one or multiple substitute components, instead of the at least one specified component of the specified product, to the sender of the quotation request.

**Claim 16 (Original):** An electronic quotation method in accordance with claim 12, wherein said step (d), in response to receipt of an update request of the product quote, reads a current status of a stock with respect to the specified product from said product information storage module, retrieves one or multiple substitute products, which are substitutable for the specified product, from said product information storage module when it is determined that there is no stock of the specified product, and creates a substitute product quote, based on product information of the one or multiple substitute products instead of creating the update quote, and

said step (e) sends the window including the substitute product quote, instead of the product quote, to the sender of the quotation request.

**Claim 17 (Original):** An electronic quotation method in accordance with claim 16, wherein the quotation request of the specified product includes specification of at least one component of the specified product,

said step (d), in response to receipt of an update request of the product quote, reads a current status of a stock with respect to the at least one specified component of the specified product from said product information storage module, retrieves one or multiple substitute components, which are substitutable for the at least one specified component of the specified product, from said product information storage module when it is determined that there is no stock of the at least one specified component of the specified product, and creates a substitute product quote, based on product information on the one or multiple substitute components, instead of creating the update quote.

**Claim 18 (Currently Amended):** An electronic quotation method in accordance with claim ~~H~~ 12, wherein the quotation request of the specified product includes specification of at least one component of the specified product.

**Claim 19 (Currently Amended):** An electronic quotation method in accordance with claim ~~H~~ 12, wherein said step (c) sends a specific program, in addition to the window, to the sender of the quotation request, said specific program causing a computer at the sender of the quotation request to execute a function of enabling the order option selection element as selectable when the product quote is still in the valid period and disabling the order option selection element as unselectable when the valid period of the product quote has expired.

**Claim 20 (Canceled).**

**Claim 21 (New):** An electronic quotation method performed by a computer to make a quote of a product, the method displaying on a display unit either an order window that includes a product quote to which a valid period is set and an order option selection element selected by a client to order a specification of the product quote or a quote window that includes the product quote and an update option selection element selected by the client to update the specification of the product quote after expiration of the valid period,

said method displaying the order window including the order option selection element enabled as selectable when the product quote is in the valid period and displaying the quote window including the update option selection element enabled as selectable when the valid period of the product quote has expired.